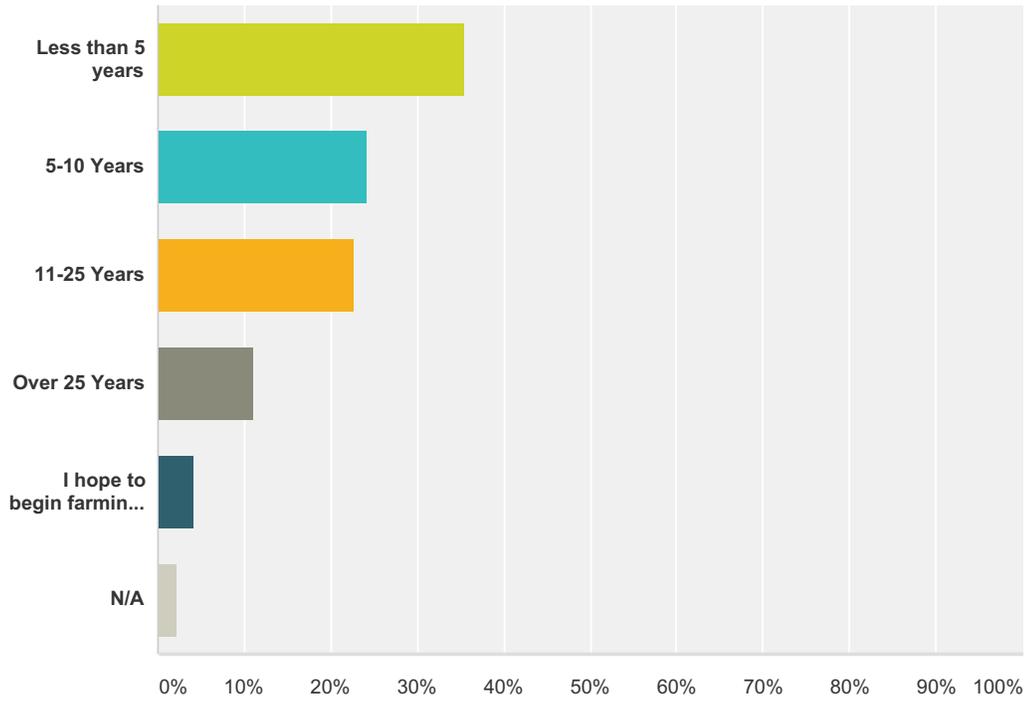


### Q1 How long have you been farming?

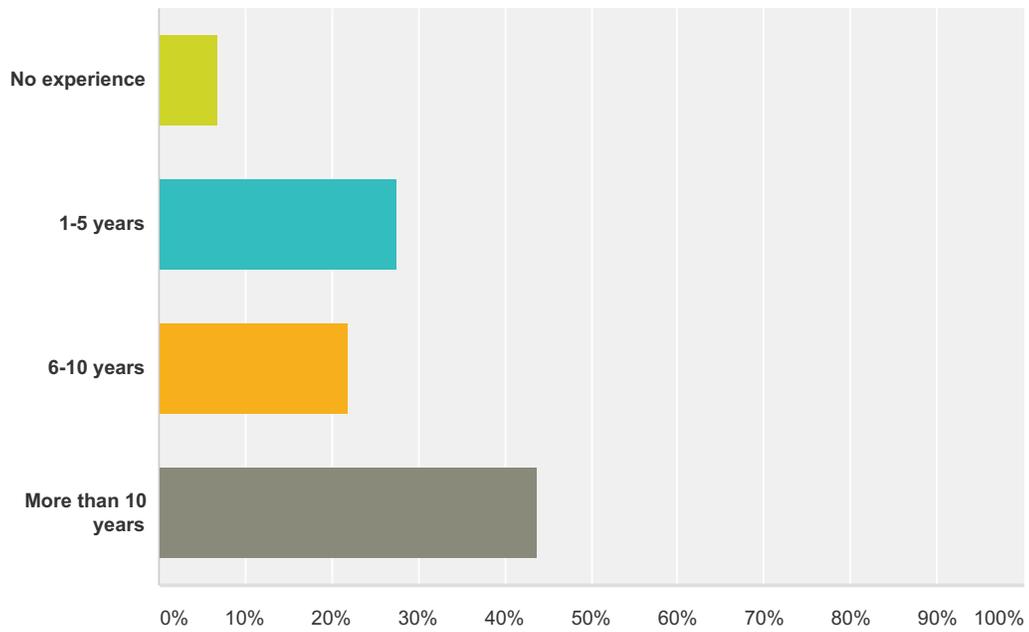
Answered: 466 Skipped: 0



Answer Choices	Responses
Less than 5 years	35.41% 165
5-10 Years	24.25% 113
11-25 Years	22.75% 106
Over 25 Years	11.16% 52
I hope to begin farming in the next 5 years	4.08% 19
N/A	2.36% 11
<b>Total</b>	<b>466</b>

## Q2 How many years of farming experience do you have

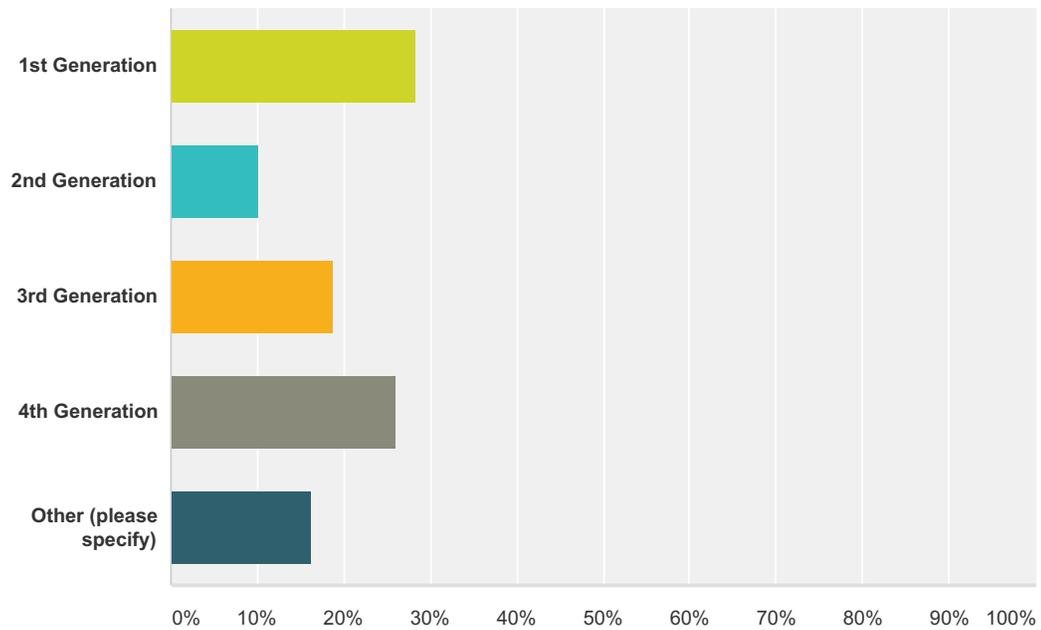
Answered: 466 Skipped: 0



Answer Choices	Responses
No experience	6.87% 32
1-5 years	27.47% 128
6-10 years	21.89% 102
More than 10 years	43.78% 204
<b>Total</b>	<b>466</b>

### Q3 How long has farming been in your family?

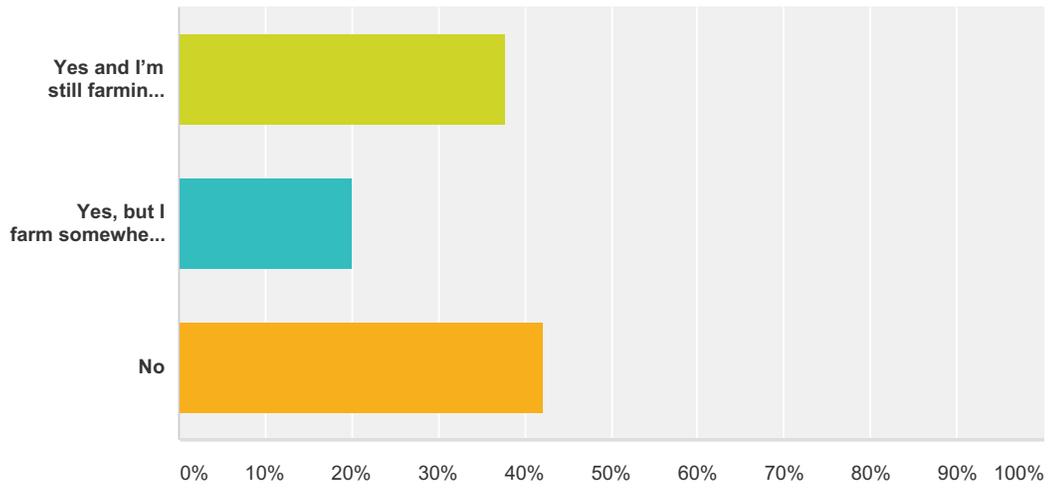
Answered: 466 Skipped: 0



Answer Choices	Responses	
1st Generation	28.33%	132
2nd Generation	10.30%	48
3rd Generation	18.88%	88
4th Generation	26.18%	122
Other (please specify)	16.31%	76
<b>Total</b>		<b>466</b>

### Q4 Did you grow up on a farm?

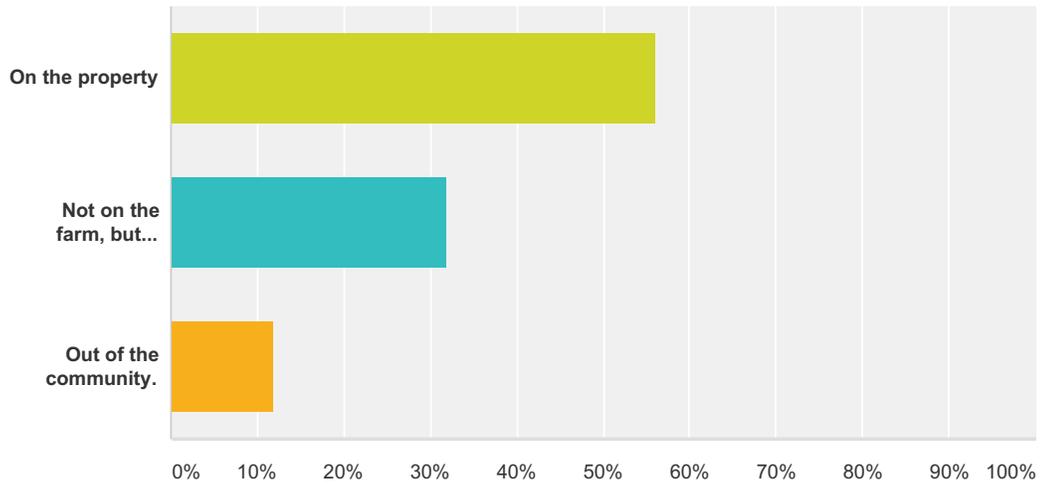
Answered: 466 Skipped: 0



Answer Choices	Responses
Yes and I'm still farming there	37.77% 176
Yes, but I farm somewhere else	19.96% 93
No	42.27% 197
<b>Total</b>	<b>466</b>

### Q5 Where do you live in relation to the farm?

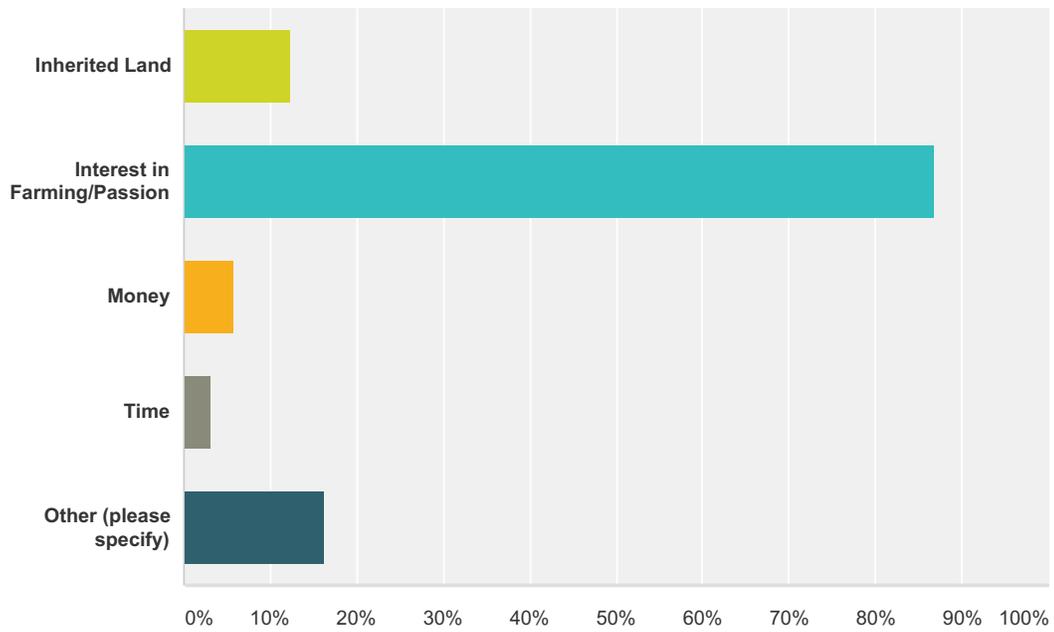
Answered: 466 Skipped: 0



Answer Choices	Responses
On the property	56.22% 262
Not on the farm, but nearby in the community	31.97% 149
Out of the community.	11.80% 55
<b>Total</b>	<b>466</b>

### Q6 What motivated you to begin/continue farming?

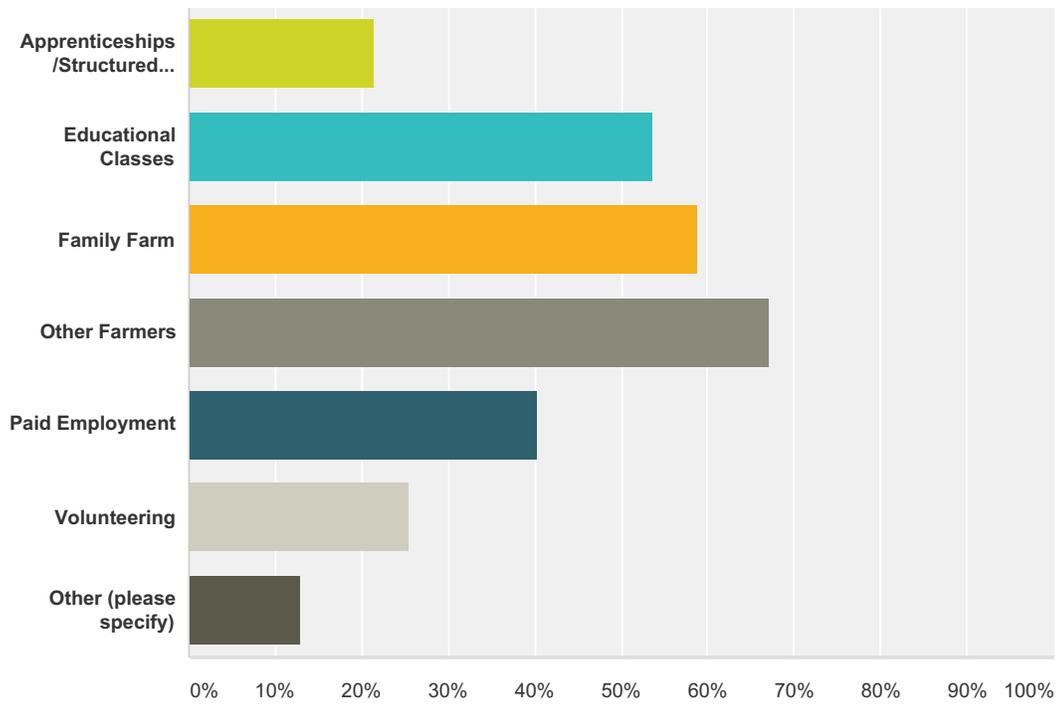
Answered: 466 Skipped: 0



Answer Choices	Responses
Inherited Land	12.23% 57
Interest in Farming/Passion	86.91% 405
Money	5.79% 27
Time	3.22% 15
Other (please specify)	16.31% 76
<b>Total Respondents: 466</b>	

### Q7 In what ways have you gained farming experience?

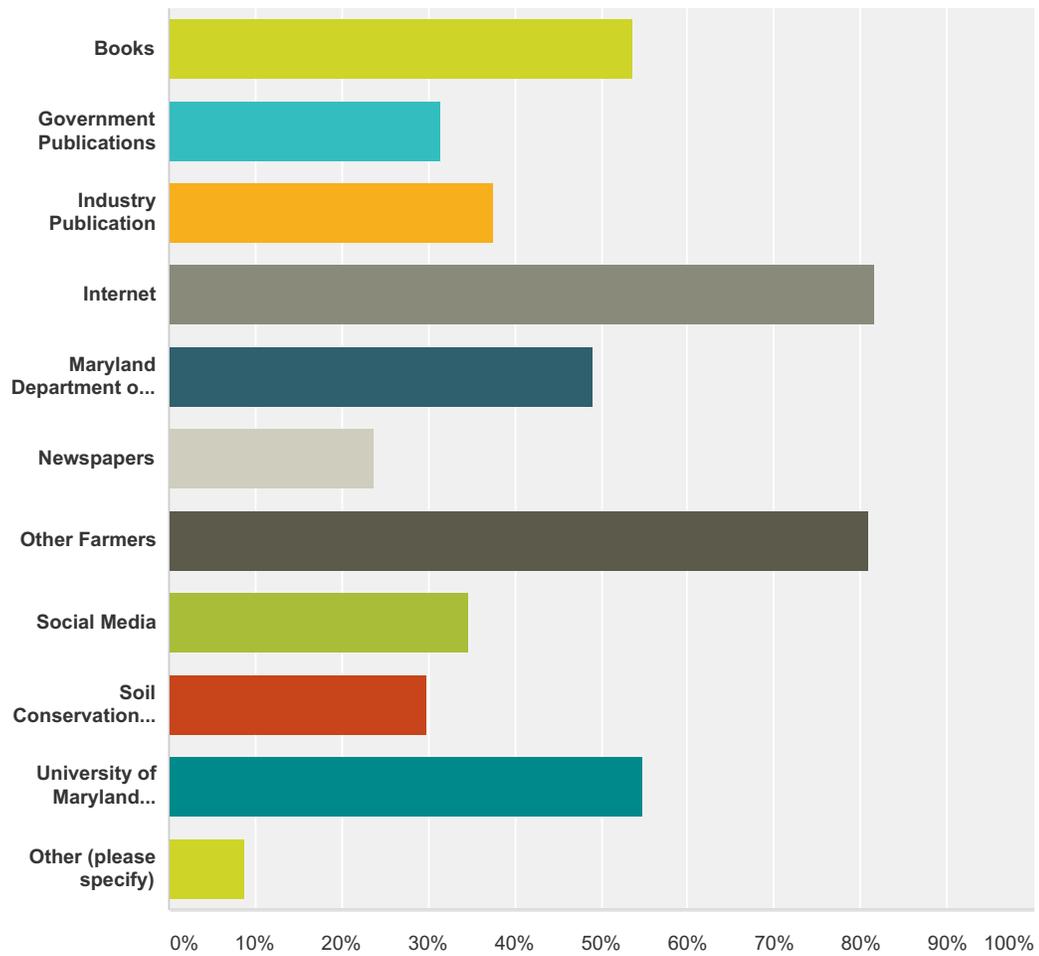
Answered: 436 Skipped: 30



Answer Choices	Responses
Apprenticeships/Structured internships	21.56% 94
Educational Classes	53.67% 234
Family Farm	58.94% 257
Other Farmers	67.20% 293
Paid Employment	40.37% 176
Volunteering	25.46% 111
Other (please specify)	12.84% 56
<b>Total Respondents: 436</b>	

### Q8 What sources do you use when you need information regarding farming?

Answered: 436 Skipped: 30

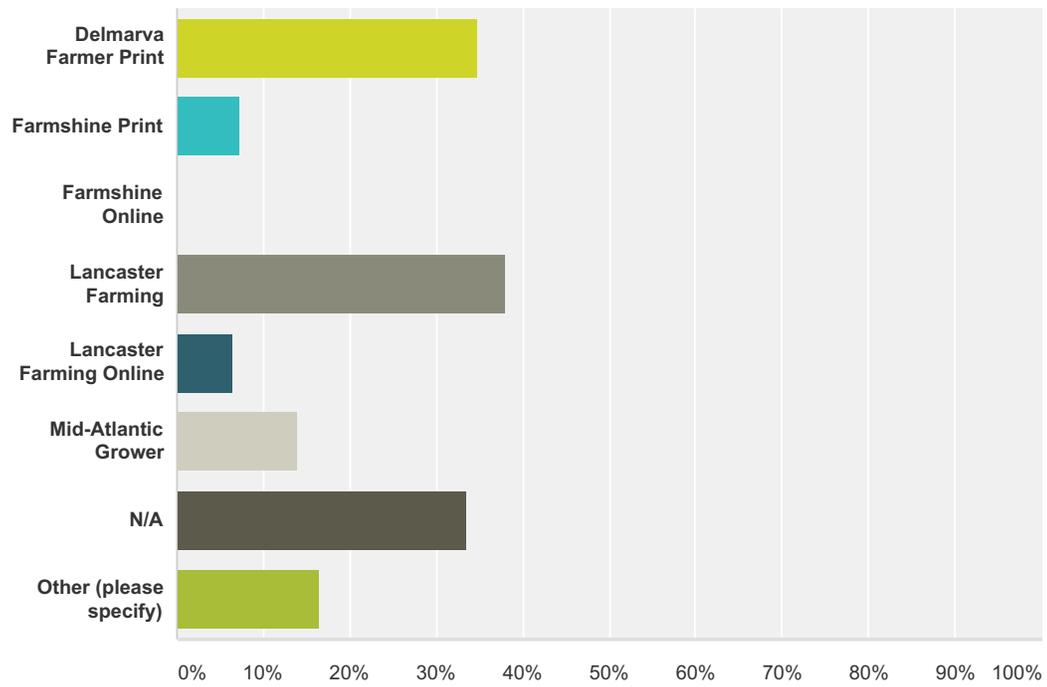


Answer Choices	Responses
Books	53.67% 234
Government Publications	31.42% 137
Industry Publication	37.61% 164
Internet	81.65% 356
Maryland Department of Agriculture	49.08% 214
Newspapers	23.85% 104
Other Farmers	80.96% 353
Social Media	34.63% 151
Soil Conservation District	29.82% 130

University of Maryland Extension	54.82%	239
Other (please specify)	8.72%	38
<b>Total Respondents: 436</b>		

### Q9 Do you subscribe to any online or print Farming/Agriculture publications?

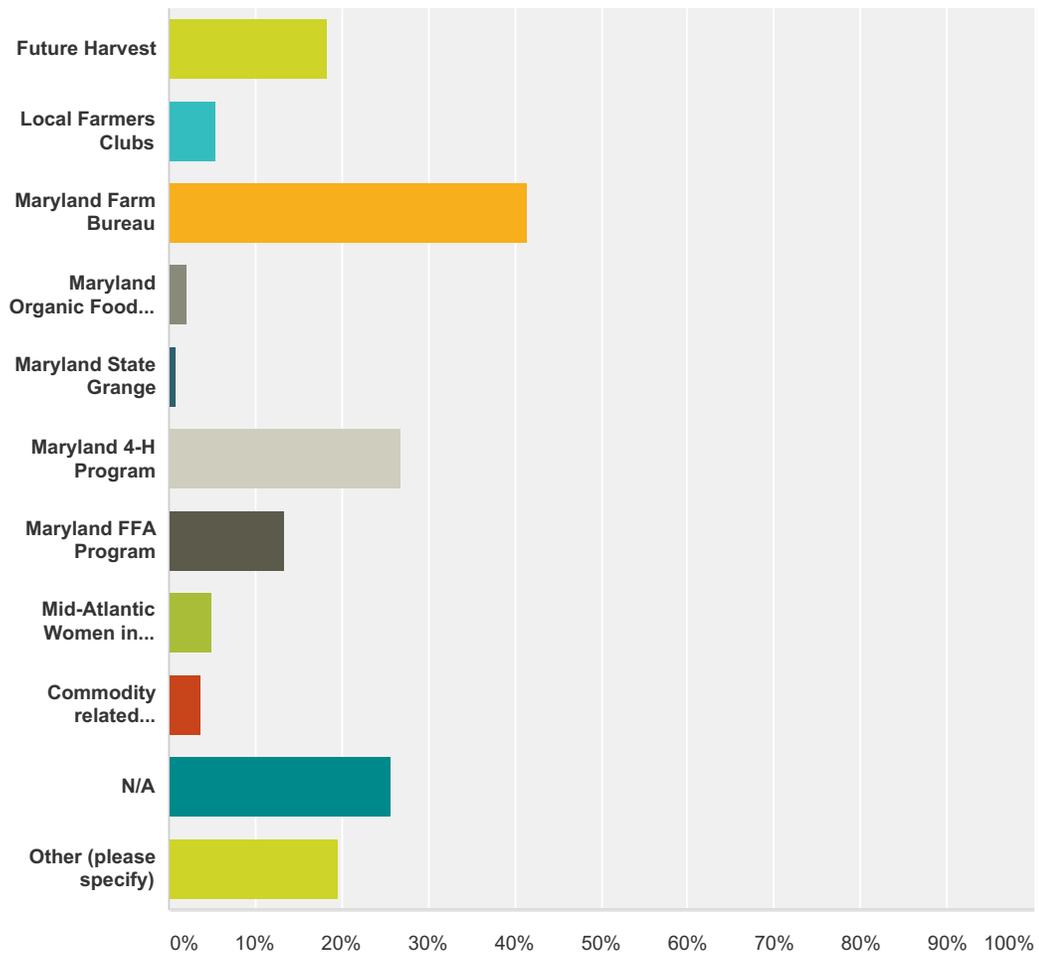
Answered: 436 Skipped: 30



Answer Choices	Responses
Delmarva Farmer Print	34.86% 152
Farmshine Print	7.34% 32
Farmshine Online	0.23% 1
Lancaster Farming	38.07% 166
Lancaster Farming Online	6.42% 28
Mid-Atlantic Grower	13.99% 61
N/A	33.72% 147
Other (please specify)	16.51% 72
<b>Total Respondents: 436</b>	

### Q10 With what Agriculture organizations are you affiliated?

Answered: 436 Skipped: 30

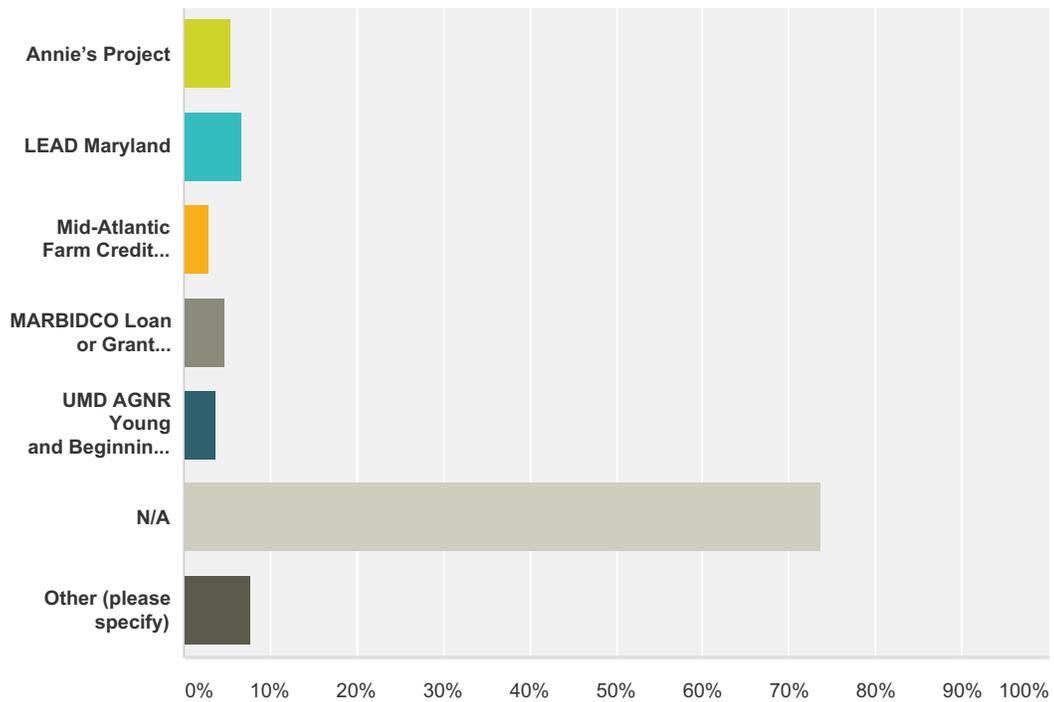


Answer Choices	Responses
Future Harvest	18.35% 80
Local Farmers Clubs	5.50% 24
Maryland Farm Bureau	41.51% 181
Maryland Organic Food & Farming Association	2.06% 9
Maryland State Grange	0.92% 4
Maryland 4-H Program	26.83% 117
Maryland FFA Program	13.30% 58
Mid-Atlantic Women in Agriculture	5.05% 22
Commodity related organization	3.67% 16

N/A	25.69%	112
Other (please specify)	19.72%	86
<b>Total Respondents: 436</b>		

### Q11 In what Agriculture programs have you participated?

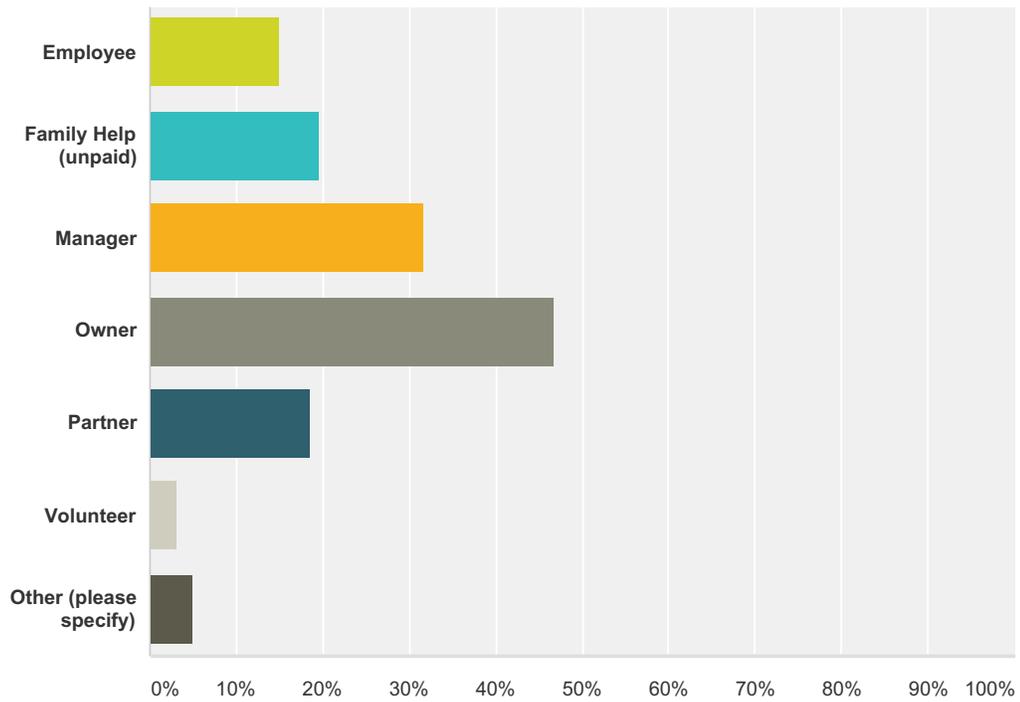
Answered: 436 Skipped: 30



Answer Choices	Responses
Annie's Project	5.50% 24
LEAD Maryland	6.65% 29
Mid-Atlantic Farm Credit StartRight Program	2.98% 13
MARBIDCO Loan or Grant Incentive Programs	4.82% 21
UMD AGNR Young and Beginning Farmers Program	3.67% 16
N/A	73.62% 321
Other (please specify)	7.80% 34
<b>Total Respondents: 436</b>	

### Q12 What is your role/position on the farm?

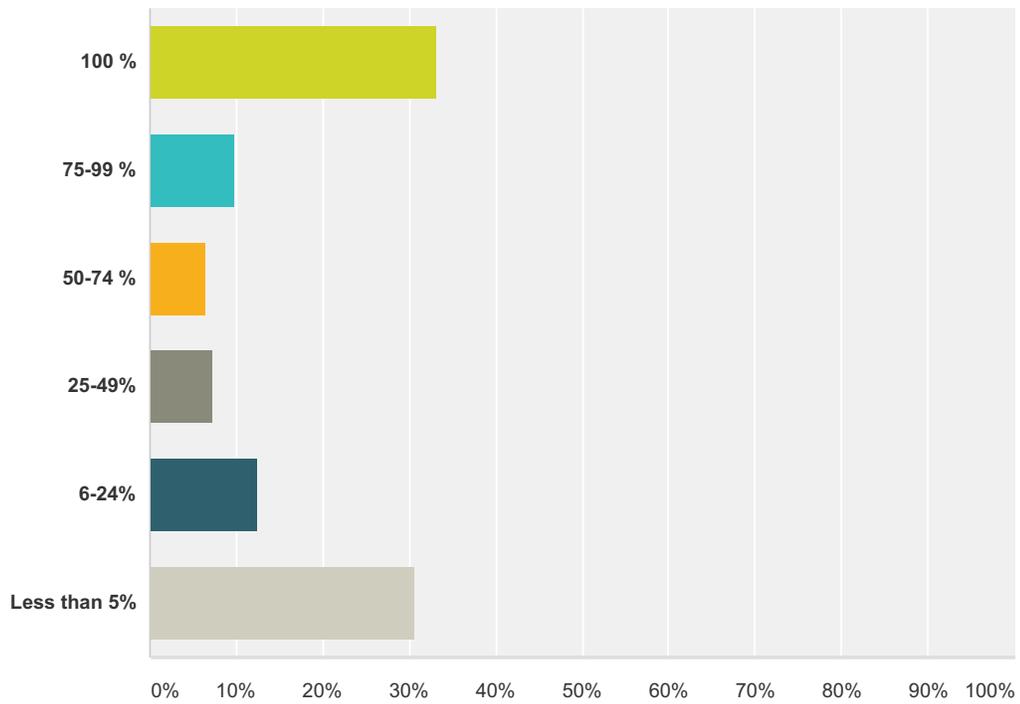
Answered: 346 Skipped: 120



Answer Choices	Responses	
Employee	15.03%	52
Family Help (unpaid)	19.65%	68
Manager	31.79%	110
Owner	46.82%	162
Partner	18.50%	64
Volunteer	3.18%	11
Other (please specify)	4.91%	17
<b>Total Respondents: 346</b>		

### Q13 What percentage of your personal income is from Agriculture?

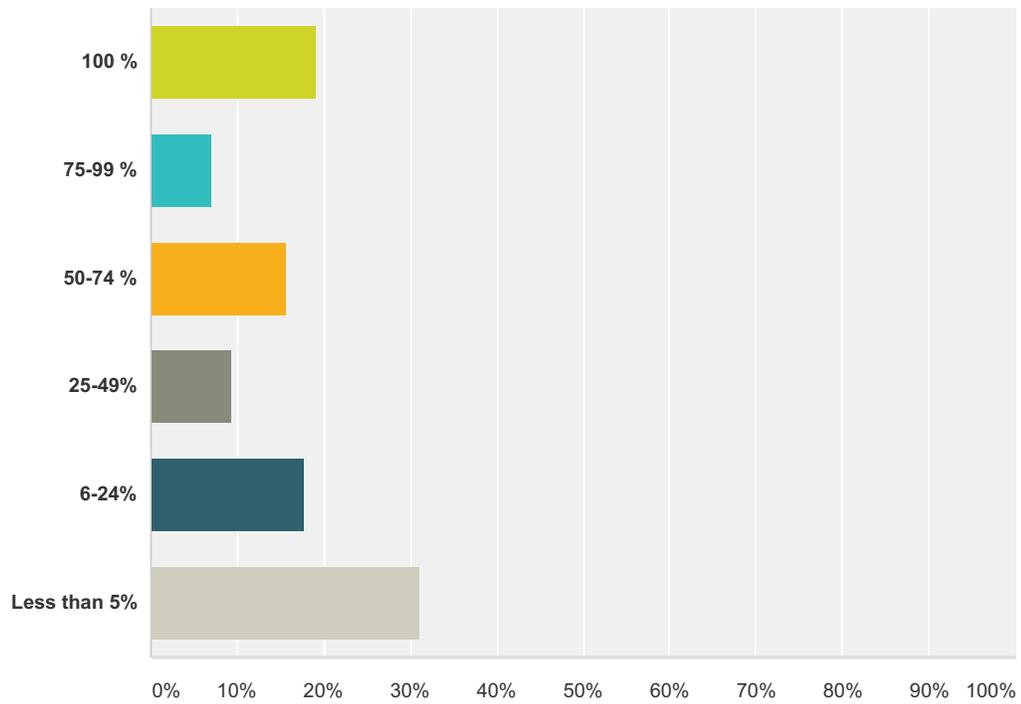
Answered: 343 Skipped: 123



Answer Choices	Responses
100 %	33.24% 114
75-99 %	9.91% 34
50-74 %	6.41% 22
25-49%	7.29% 25
6-24%	12.54% 43
Less than 5%	30.61% 105
<b>Total</b>	<b>343</b>

### Q14 What percentage of your household income is from Agriculture?

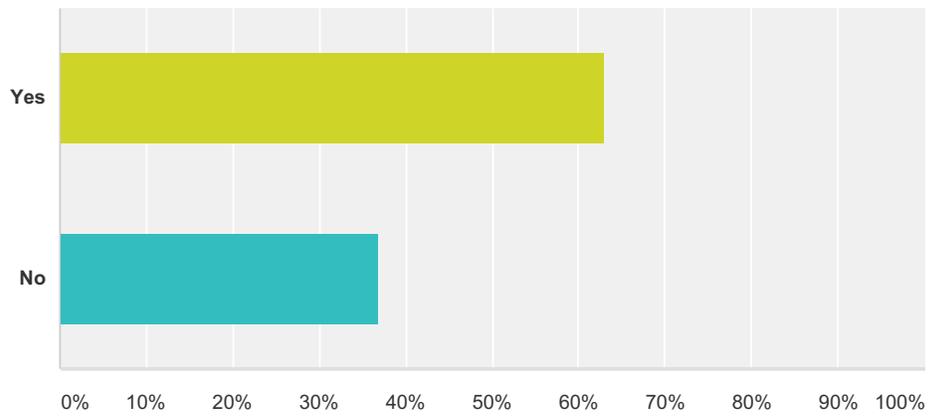
Answered: 340 Skipped: 126



Answer Choices	Responses
100 %	19.12% 65
75-99 %	7.06% 24
50-74 %	15.59% 53
25-49%	9.41% 32
6-24%	17.65% 60
Less than 5%	31.18% 106
<b>Total</b>	<b>340</b>

### Q15 Do you depend on off the farm income to continue farming?

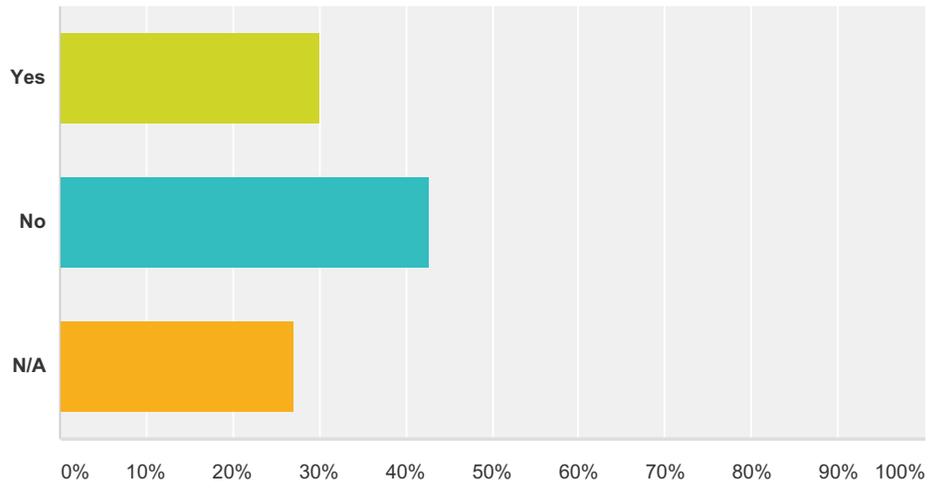
Answered: 346 Skipped: 120



Answer Choices	Responses
Yes	63.01% 218
No	36.99% 128
<b>Total</b>	<b>346</b>

### Q16 If you answered yes to question 15, is your off farm job related to agriculture?

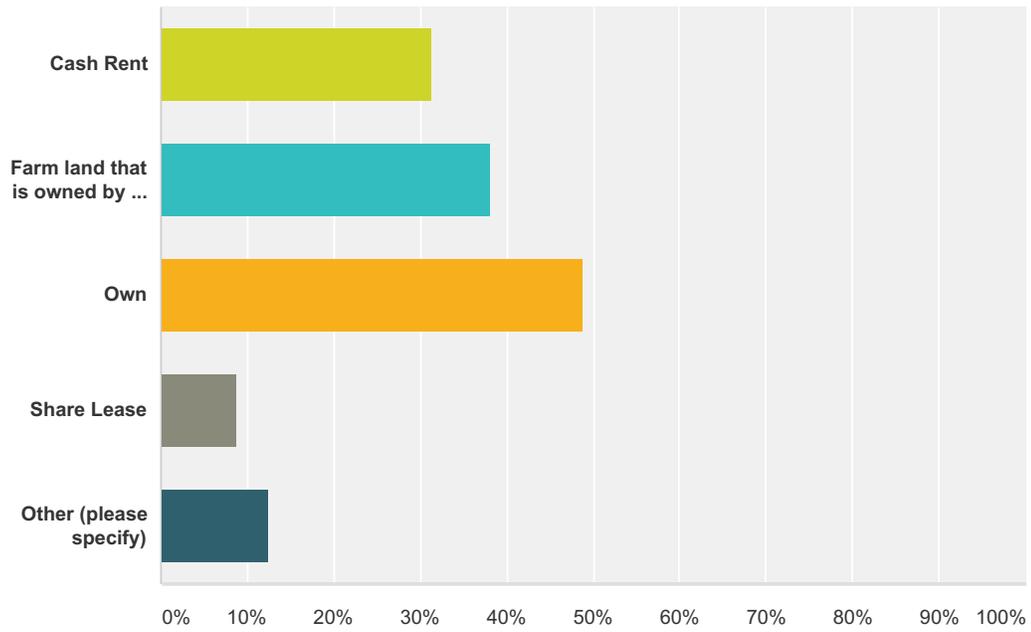
Answered: 299 Skipped: 167



Answer Choices	Responses
Yes	30.10% 90
No	42.81% 128
N/A	27.09% 81
<b>Total</b>	<b>299</b>

### Q17 In regards to land, do you:

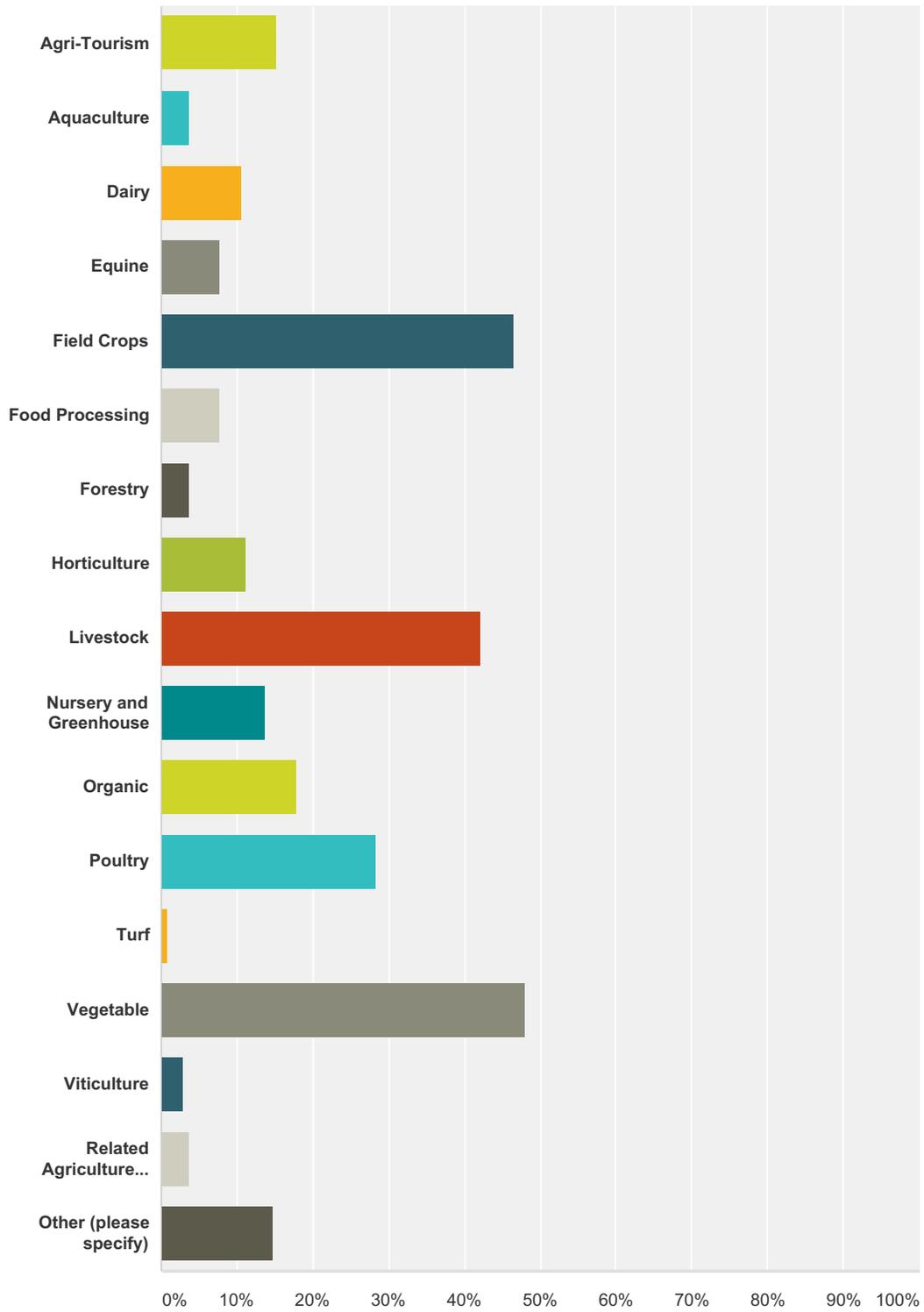
Answered: 346 Skipped: 120



Answer Choices	Responses
Cash Rent	31.21% 108
Farm land that is owned by a family member	38.15% 132
Own	48.84% 169
Share Lease	8.67% 30
Other (please specify)	12.43% 43
<b>Total Respondents: 346</b>	

### Q18 What products do you grow/operate?

Answered: 346 Skipped: 120

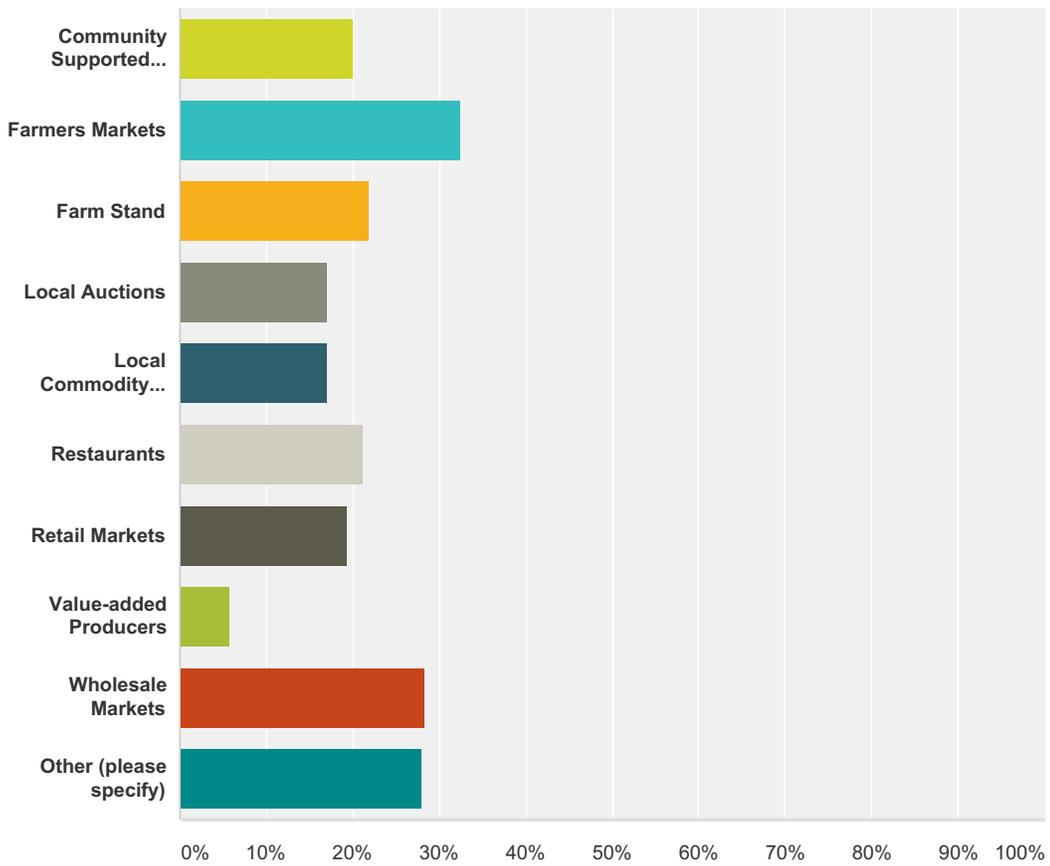


Answer Choices	Responses
Agri-Tourism	15.32% 53

Aquaculture	3.76%	13
Dairy	10.69%	37
Equine	7.80%	27
Field Crops	46.53%	161
Food Processing	7.80%	27
Forestry	3.76%	13
Horticulture	11.27%	39
Livestock	42.20%	146
Nursery and Greenhouse	13.87%	48
Organic	17.92%	62
Poultry	28.32%	98
Turf	0.87%	3
Vegetable	47.98%	166
Viticulture	2.89%	10
Related Agriculture Business: Please specify	3.76%	13
Other (please specify)	14.74%	51
<b>Total Respondents: 346</b>		

### Q19 How does your farm market its products?

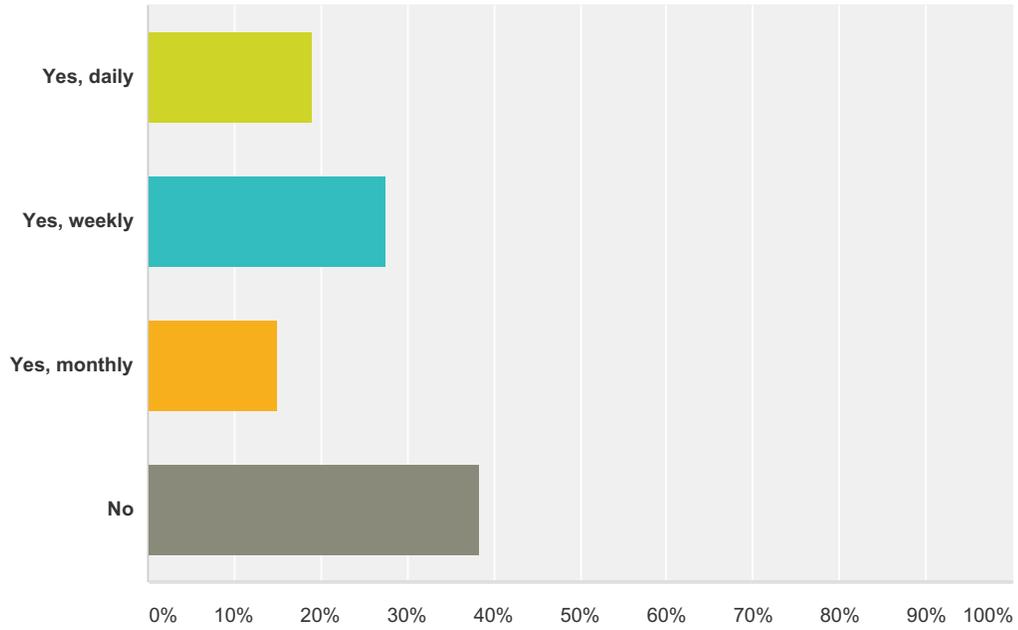
Answered: 346 Skipped: 120



Answer Choices	Responses
Community Supported Agriculture (CSA)	19.94% 69
Farmers Markets	32.66% 113
Farm Stand	21.97% 76
Local Auctions	17.05% 59
Local Commodity Markets	17.05% 59
Restaurants	21.39% 74
Retail Markets	19.36% 67
Value-added Producers	5.78% 20
Wholesale Markets	28.32% 98
Other (please specify)	28.03% 97
<b>Total Respondents: 346</b>	

### Q20 Do you use social media for your farm?

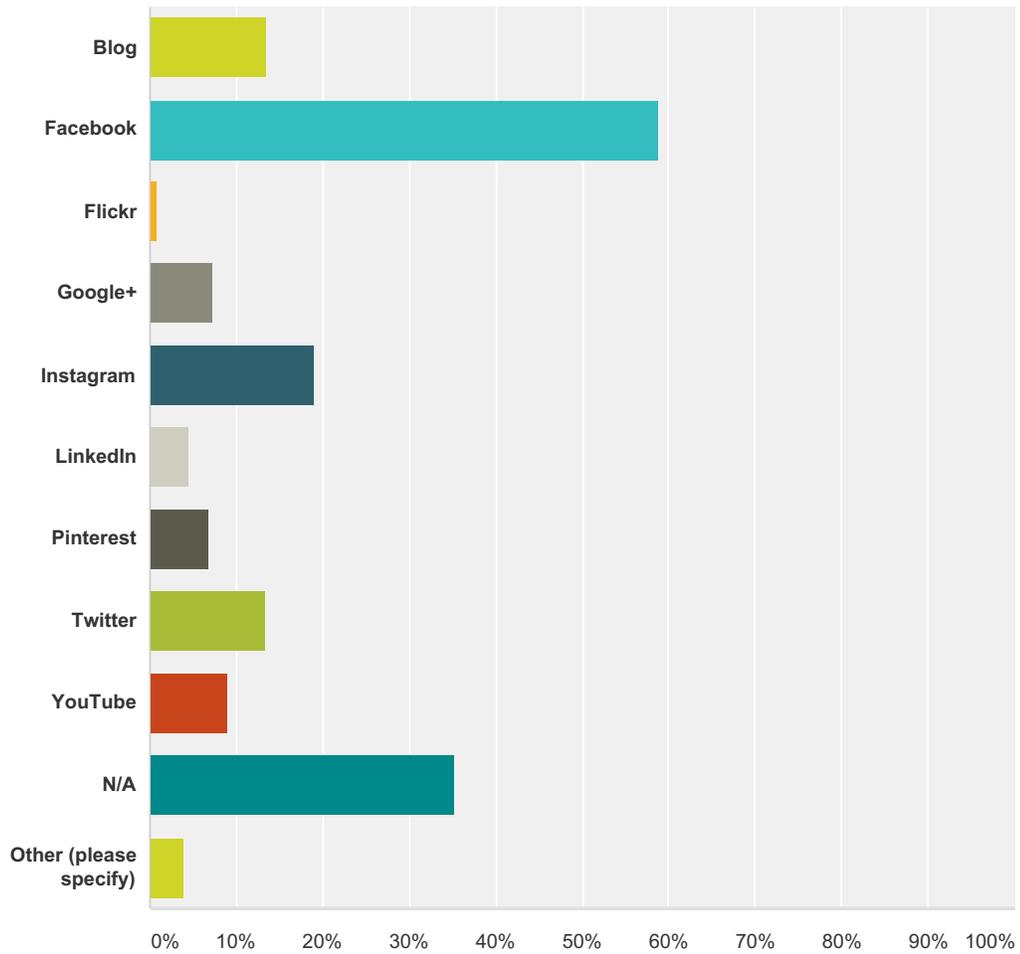
Answered: 346 Skipped: 120



Answer Choices	Responses
Yes, daily	19.08% 66
Yes, weekly	27.46% 95
Yes, monthly	15.03% 52
No	38.44% 133
<b>Total</b>	<b>346</b>

### Q21 Do you use social media for your farm?

Answered: 346 Skipped: 120

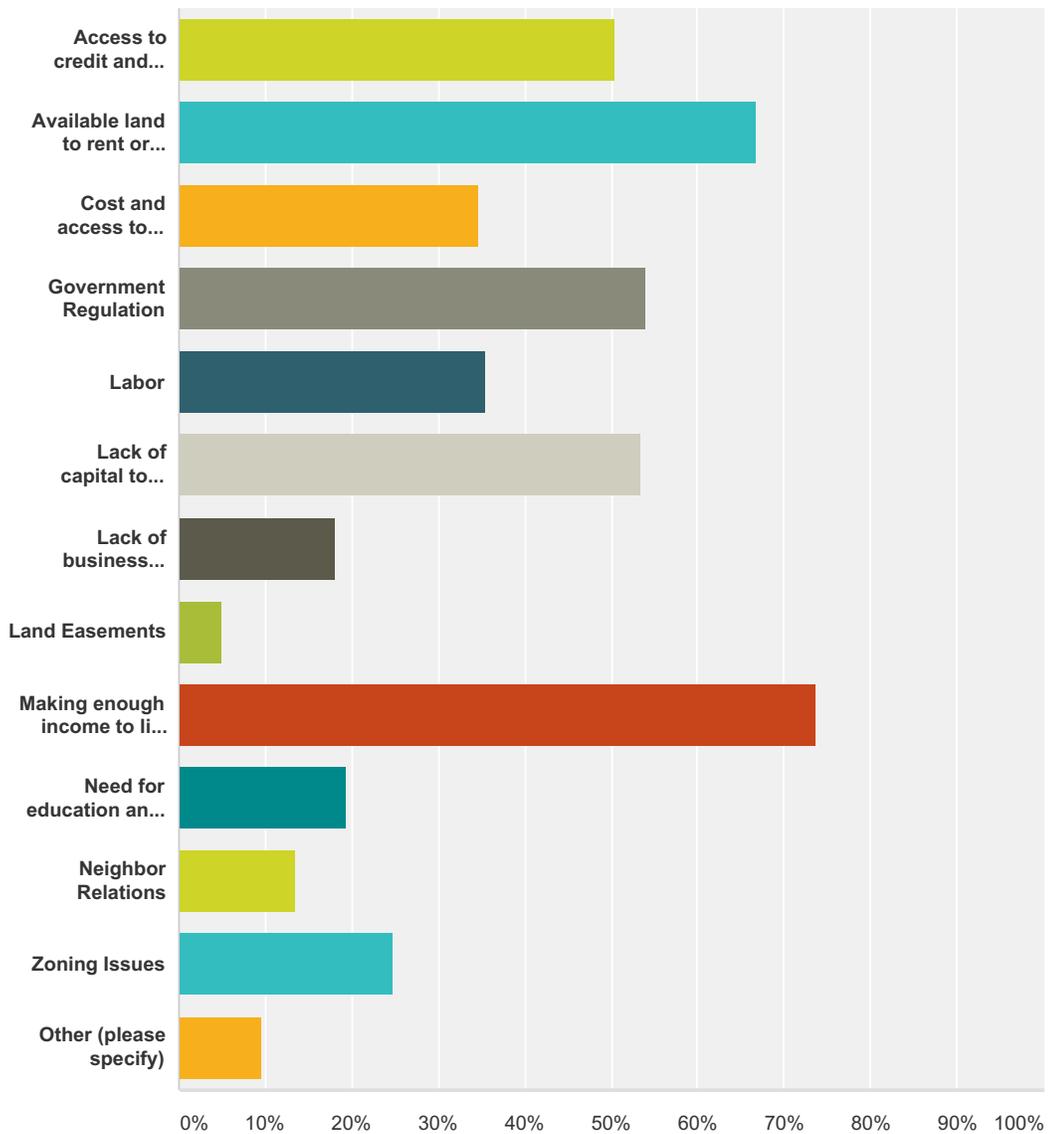


Answer Choices	Responses
Blog	13.58% 47
Facebook	58.96% 204
Flickr	0.87% 3
Google+	7.23% 25
Instagram	19.08% 66
LinkedIn	4.62% 16
Pinterest	6.94% 24
Twitter	13.29% 46
YouTube	8.96% 31
N/A	35.26% 122

Other (please specify)	4.05%	14
<b>Total Respondents: 346</b>		

### Q22 From your experience please select the top five obstacles facing young farmers:

Answered: 346 Skipped: 120

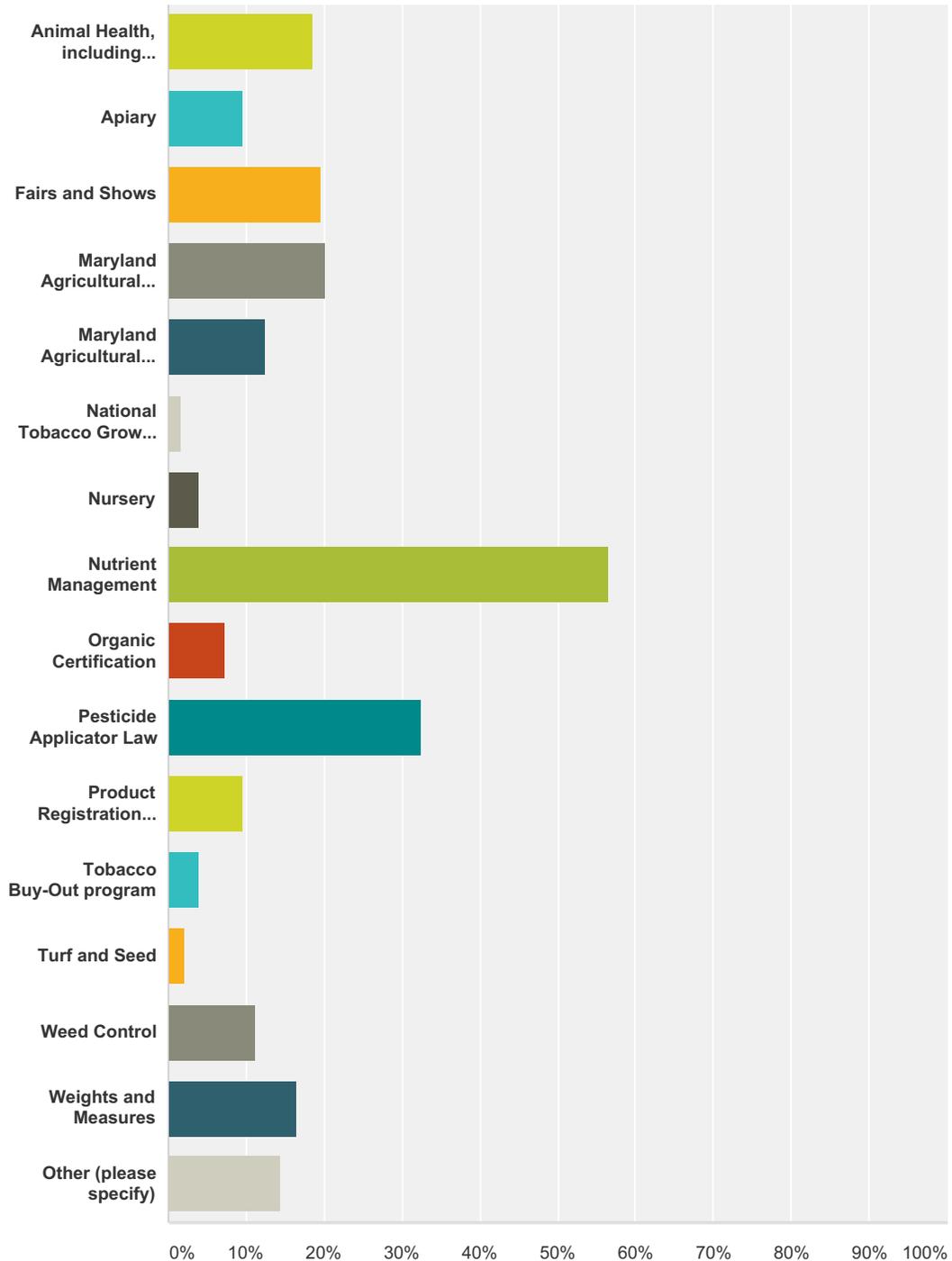


Answer Choices	Responses
Access to credit and finance	50.58% 175
Available land to rent or purchase	66.76% 231
Cost and access to health care	34.68% 120
Government Regulation	54.05% 187
Labor	35.55% 123
Lack of capital to invest	53.47% 185

Lack of business planning and marketing skills	18.21%	63
Land Easements	4.91%	17
Making enough income to live off	73.70%	255
Need for education and training	19.36%	67
Neighbor Relations	13.58%	47
Zoning Issues	24.86%	86
Other (please specify)	9.54%	33
<b>Total Respondents: 346</b>		

**Q23 Are you (or your business) in any way regulated by or subject to the regulatory authority of the Maryland Department of Agriculture in any of the following programs? Please check all that apply.**

Answered: 346 Skipped: 120

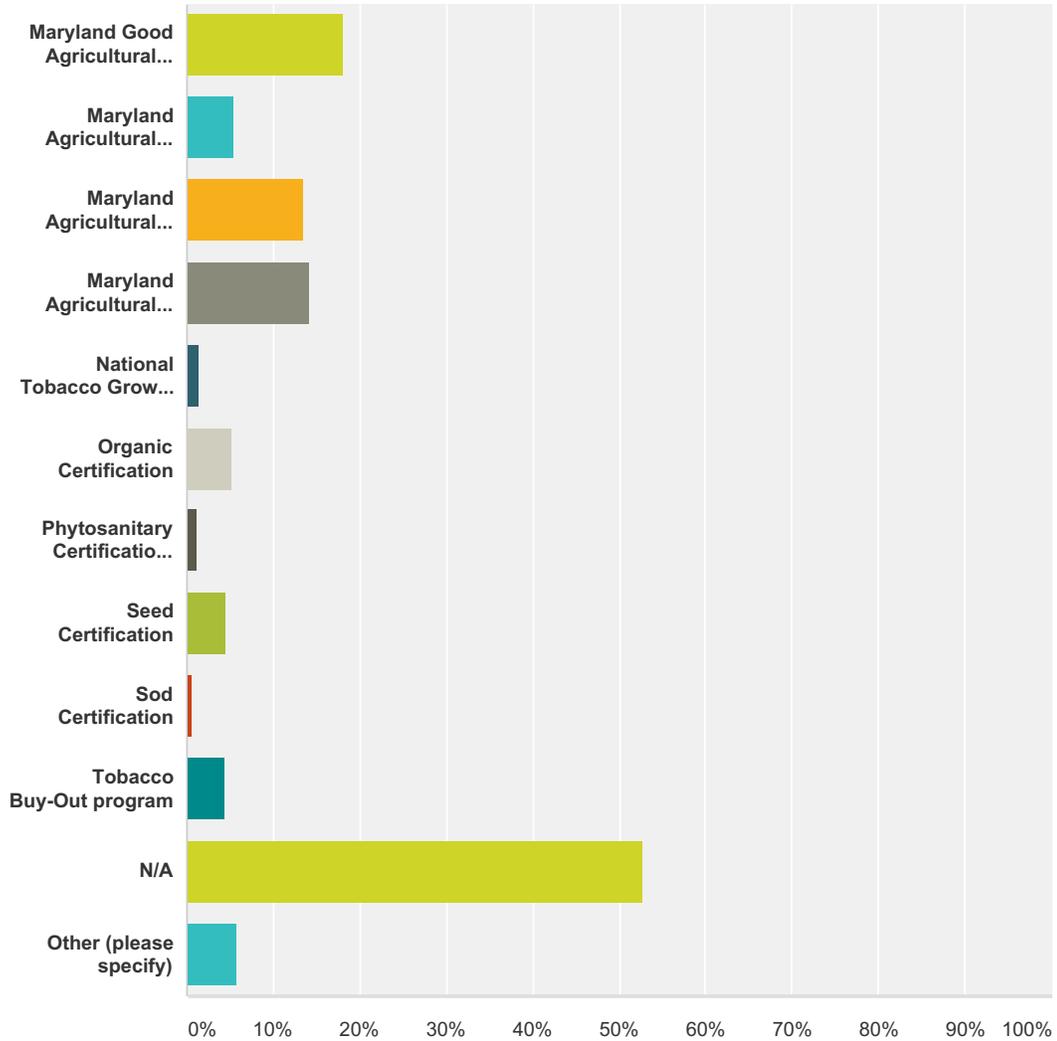


Answer Choices	Responses
----------------	-----------

Animal Health, including Veterinary licensing	18.50%	64
Apiary	9.54%	33
Fairs and Shows	19.65%	68
Maryland Agricultural Land Preservation program	20.23%	70
Maryland Agricultural Cost-Share program	12.43%	43
National Tobacco Growers Settlement Trust	1.73%	6
Nursery	4.05%	14
Nutrient Management	56.65%	196
Organic Certification	7.23%	25
Pesticide Applicator Law	32.66%	113
Product Registration (feed, fertilizer, pesticides)	9.54%	33
Tobacco Buy-Out program	4.05%	14
Turf and Seed	2.02%	7
Weed Control	11.27%	39
Weights and Measures	16.47%	57
Other (please specify)	14.45%	50
<b>Total Respondents: 346</b>		

### Q24 In what Maryland Department of Agriculture (MDA) programs do you participate

Answered: 346 Skipped: 120



Answer Choices	Responses
Maryland Good Agricultural Practices (GAP)	18.21% 63
Maryland Agricultural Good Handling Practices (GHP)	5.49% 19
Maryland Agricultural Land Preservation Foundation (MALPF)	13.58% 47
Maryland Agricultural Water Quality Cost-Share Program (MACS)	14.16% 49
National Tobacco Growers Settlement Trust	1.45% 5
Organic Certification	5.20% 18
Phytosanitary Certification for shipping nursery and greenhouse products out of state	1.16% 4

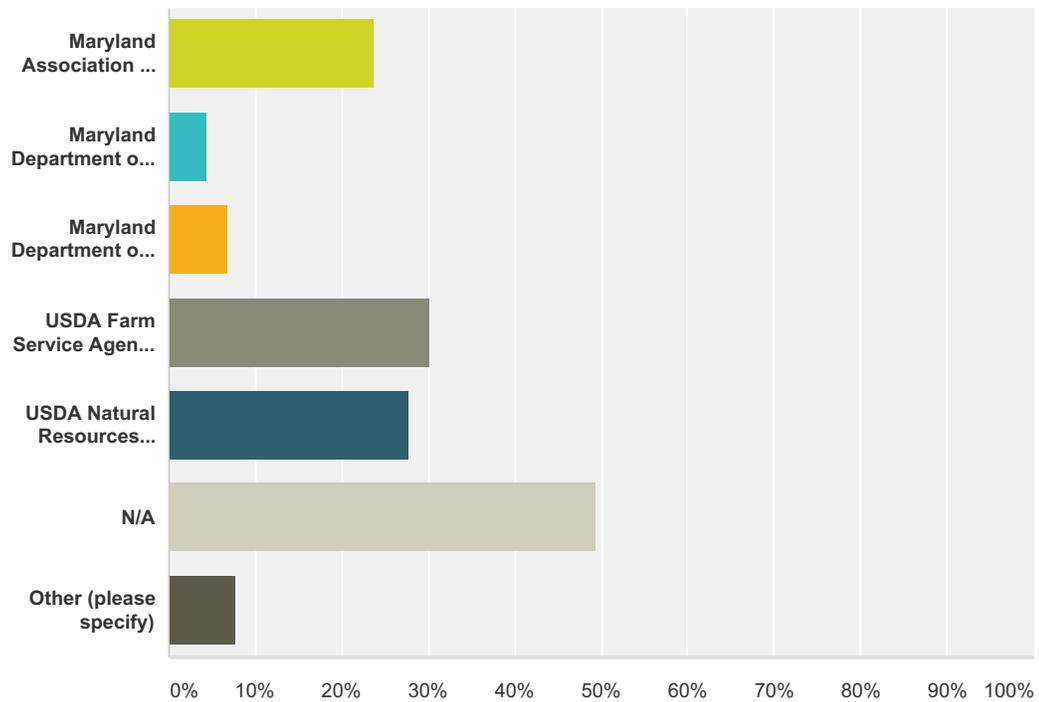
Seed Certification	4.62%	16
Sod Certification	0.58%	2
Tobacco Buy-Out program	4.34%	15
N/A	52.89%	183
Other (please specify)	5.78%	20
<b>Total Respondents: 346</b>		

**Q25 What programs would you like to see the Maryland Department of Agriculture make available to assist young farmers?**

Answered: 346 Skipped: 120

### Q26 In what other programs do you participate?

Answered: 346 Skipped: 120



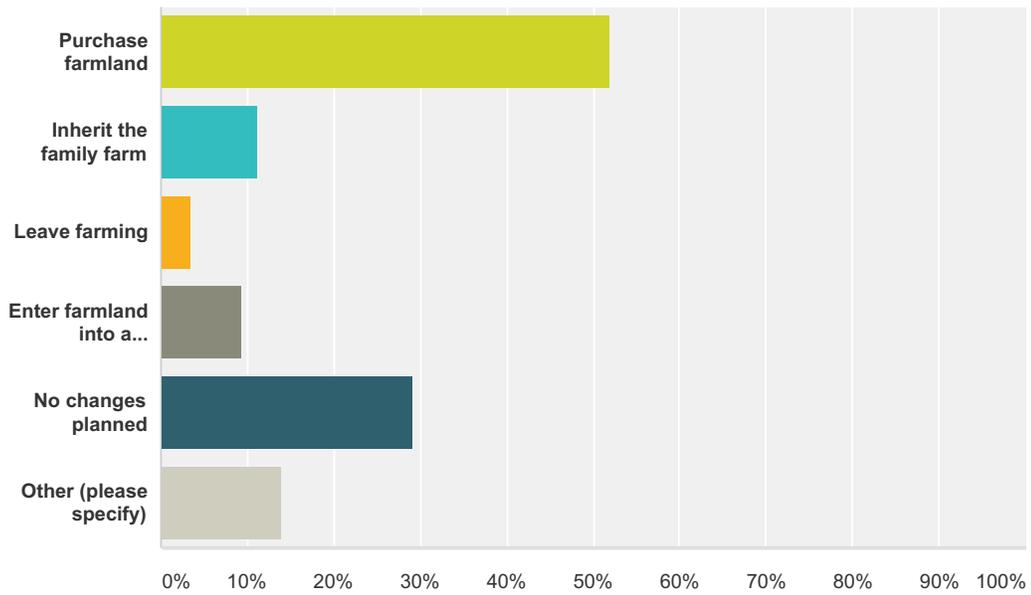
Answer Choices	Responses
Maryland Association of Soil Conservation Districts	23.70% 82
Maryland Department of Environment (MDE); Please specify below	4.34% 15
Maryland Department of Natural Resources; Please specify below	6.94% 24
USDA Farm Service Agency (FSA)	30.35% 105
USDA Natural Resources Conservation Services (NRCS)	27.75% 96
N/A	49.42% 171
Other (please specify)	7.80% 27
<b>Total Respondents: 346</b>	

**Q27 In your opinion, what are the biggest challenge facing young and beginning farmers in Maryland?**

Answered: 331 Skipped: 135

### Q28 In the next five years, do you plan to:

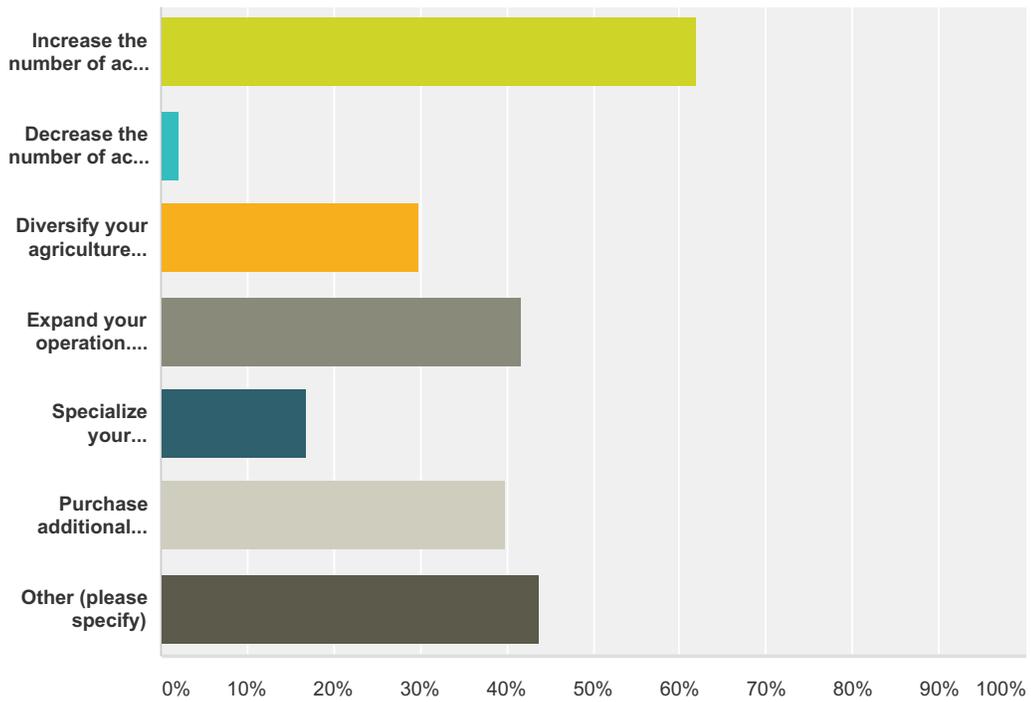
Answered: 331 Skipped: 135



Answer Choices	Responses
Purchase farmland	51.96% 172
Inherit the family farm	11.18% 37
Leave farming	3.63% 12
Enter farmland into a preservation program	9.37% 31
No changes planned	29.31% 97
Other (please specify)	13.90% 46
<b>Total Respondents: 331</b>	

### Q29 In the next five years, do you plan to:

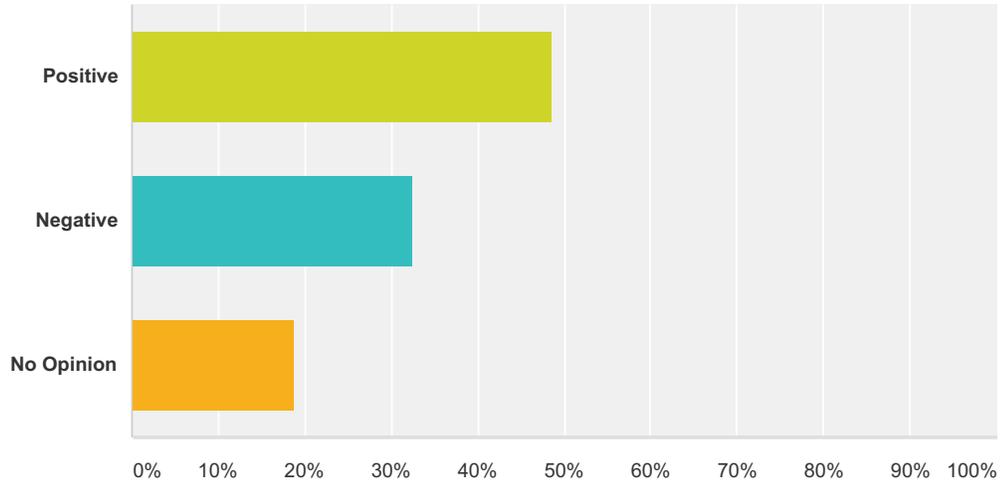
Answered: 331 Skipped: 135



Answer Choices	Responses
Increase the number of acres farmed	61.93% 205
Decrease the number of acres farmed	2.11% 7
Diversify your agriculture operation. Please specify	29.91% 99
Expand your operation. Please specify	41.69% 138
Specialize your agriculture operation	16.92% 56
Purchase additional equipment valued greater than \$20,000	39.88% 132
Other (please specify)	43.81% 145
<b>Total Respondents: 331</b>	

### Q30 What do you think is the average Maryland citizen's perception of Maryland farmers?

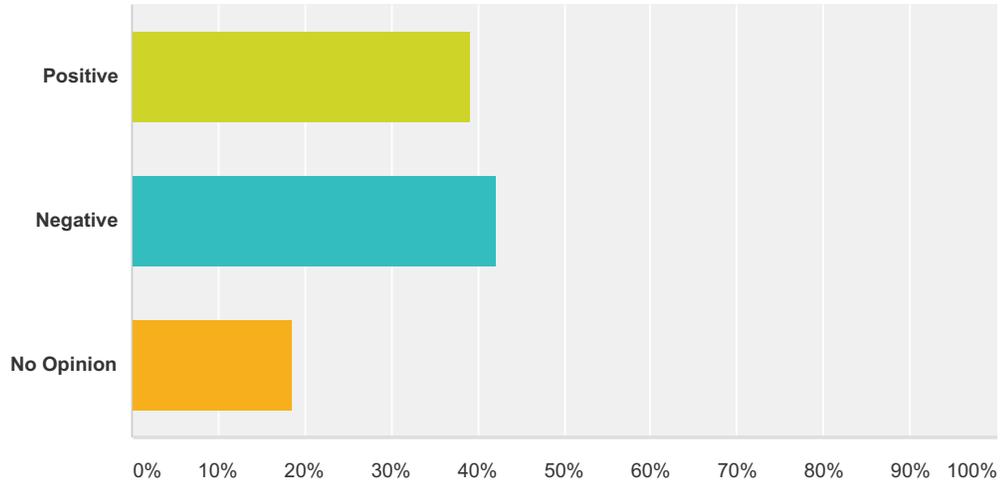
Answered: 323 Skipped: 143



Answer Choices	Responses
Positive	48.61% 157
Negative	32.51% 105
No Opinion	18.89% 61
<b>Total</b>	<b>323</b>

### Q31 What do you think is the average Maryland citizen's perception of agriculture?

Answered: 323 Skipped: 143



Answer Choices	Responses
Positive	39.32% 127
Negative	42.11% 136
No Opinion	18.58% 60
<b>Total</b>	<b>323</b>

**Q32 What actions can the Maryland Department of Agriculture take to promote a positive perception of Maryland Agriculture?**

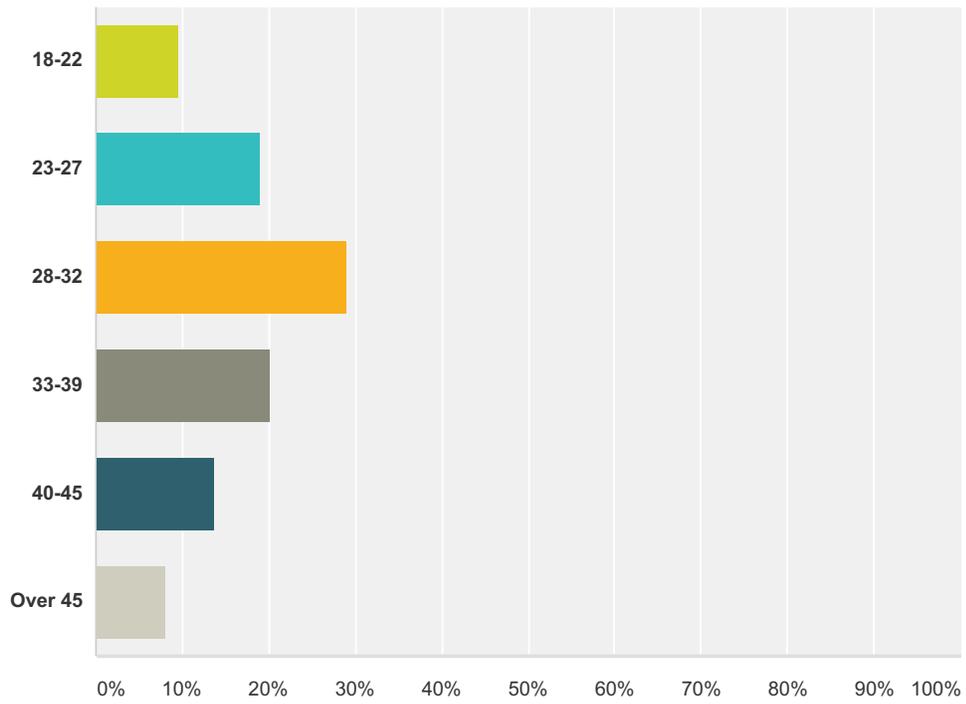
Answered: 323 Skipped: 143

**Q33 If you had the opportunity to speak with a legislator, what would you ask them to do for Maryland Agriculture?**

Answered: 323 Skipped: 143

### Q34 What is your age:

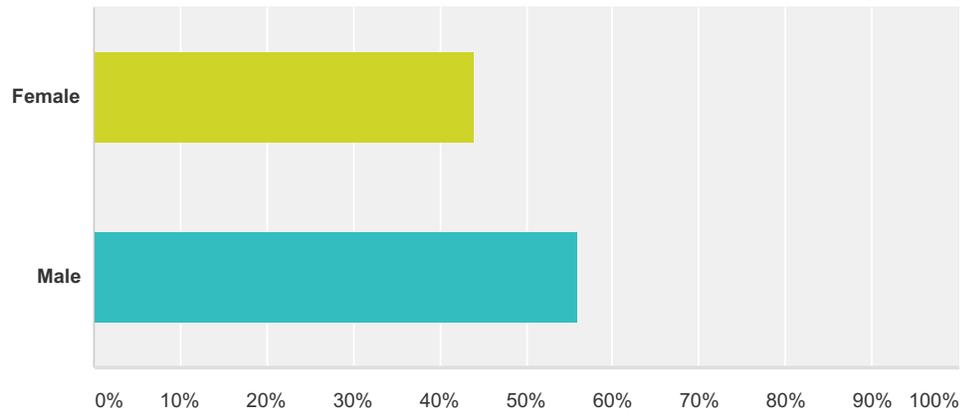
Answered: 320 Skipped: 146



Answer Choices	Responses
18-22	9.69% 31
23-27	19.06% 61
28-32	29.06% 93
33-39	20.31% 65
40-45	13.75% 44
Over 45	8.13% 26
<b>Total</b>	<b>320</b>

### Q35 Are you:

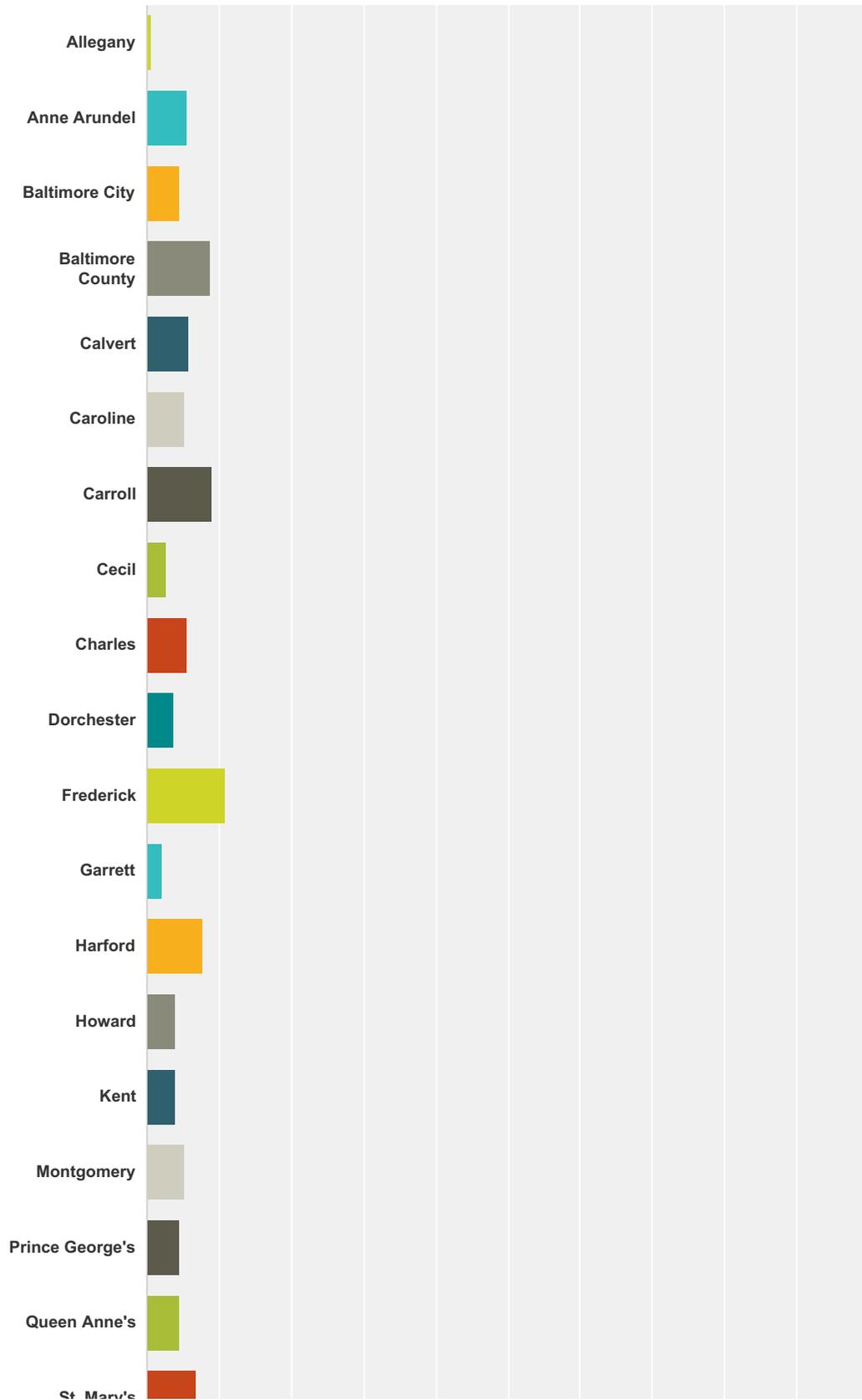
Answered: 320 Skipped: 146

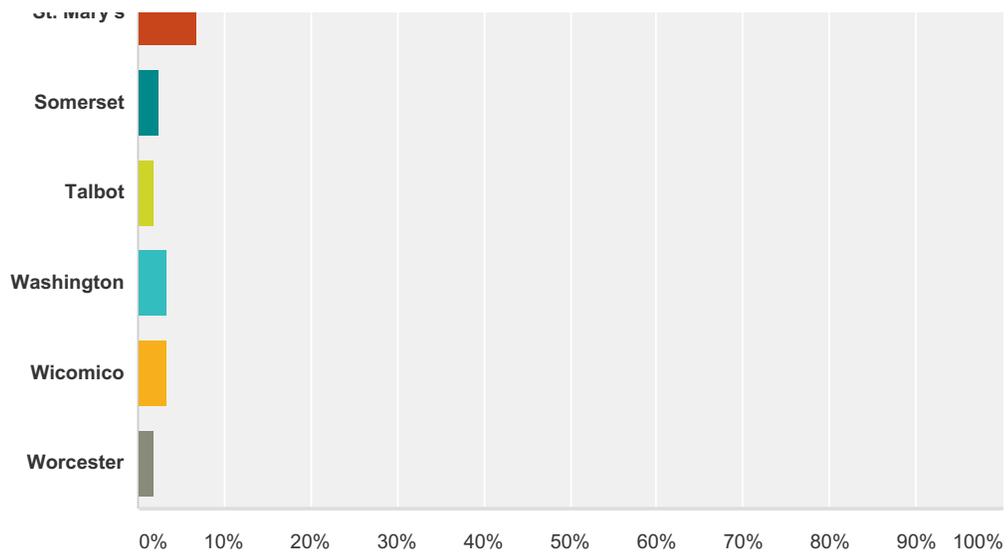


Answer Choices	Responses
Female	44.06% 141
Male	55.94% 179
<b>Total</b>	<b>320</b>

### Q36 In what county(ies) is your Agriculture enterprise located?

Answered: 320 Skipped: 146



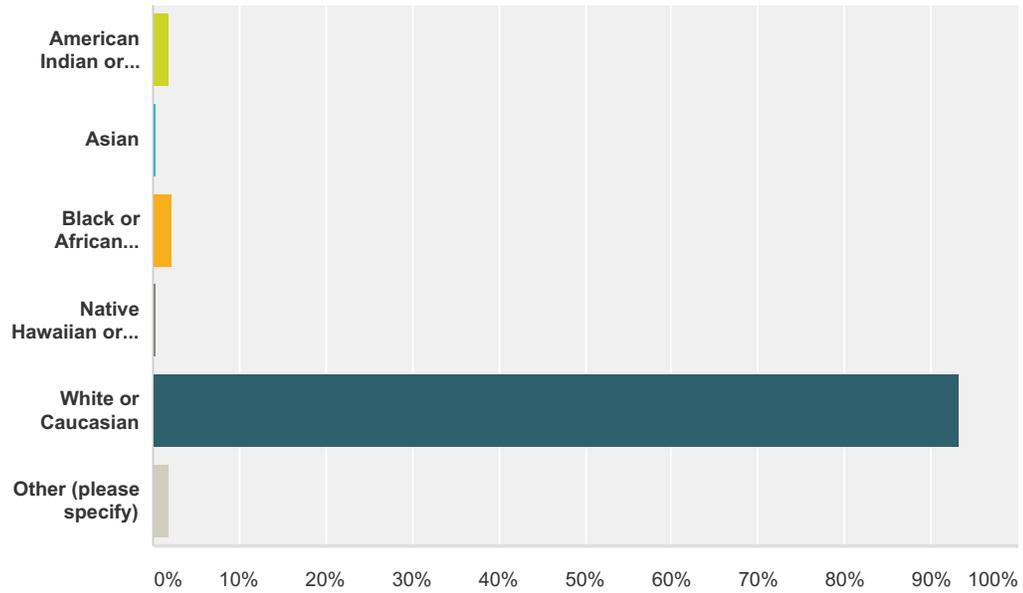


Answer Choices	Responses
Allegany	0.63% 2
Anne Arundel	5.63% 18
Baltimore City	4.69% 15
Baltimore County	8.75% 28
Calvert	5.94% 19
Caroline	5.31% 17
Carroll	9.06% 29
Cecil	2.81% 9
Charles	5.63% 18
Dorchester	3.75% 12
Frederick	10.94% 35
Garrett	2.19% 7
Harford	7.81% 25
Howard	4.06% 13
Kent	4.06% 13
Montgomery	5.31% 17
Prince George's	4.69% 15
Queen Anne's	4.69% 15
St. Mary's	6.88% 22
Somerset	2.50% 8

Talbot	1.88%	6
Washington	3.44%	11
Wicomico	3.44%	11
Worcester	1.88%	6
<b>Total Respondents: 320</b>		

### Q37 Please specify your race.

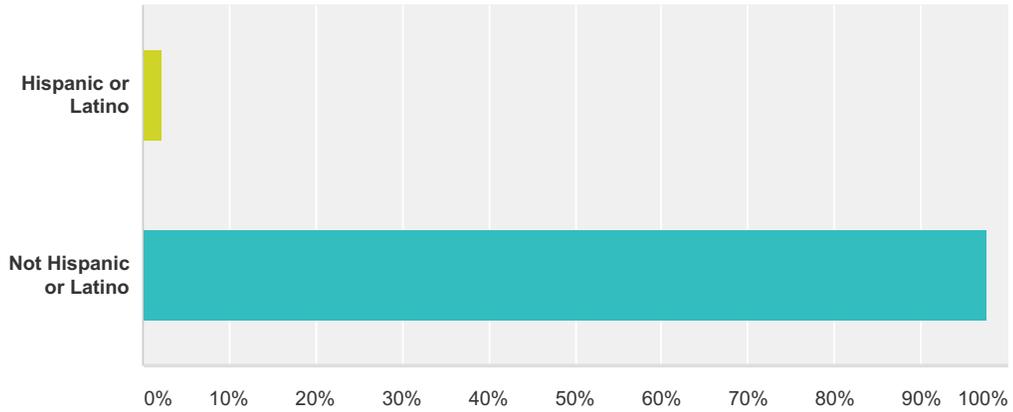
Answered: 317 Skipped: 149



Answer Choices	Responses
American Indian or Alaska Native	1.89% 6
Asian	0.32% 1
Black or African American	2.21% 7
Native Hawaiian or other Pacific Islander	0.32% 1
White or Caucasian	93.38% 296
Other (please specify)	1.89% 6
<b>Total</b>	<b>317</b>

### Q38 Please specify your ethnicity

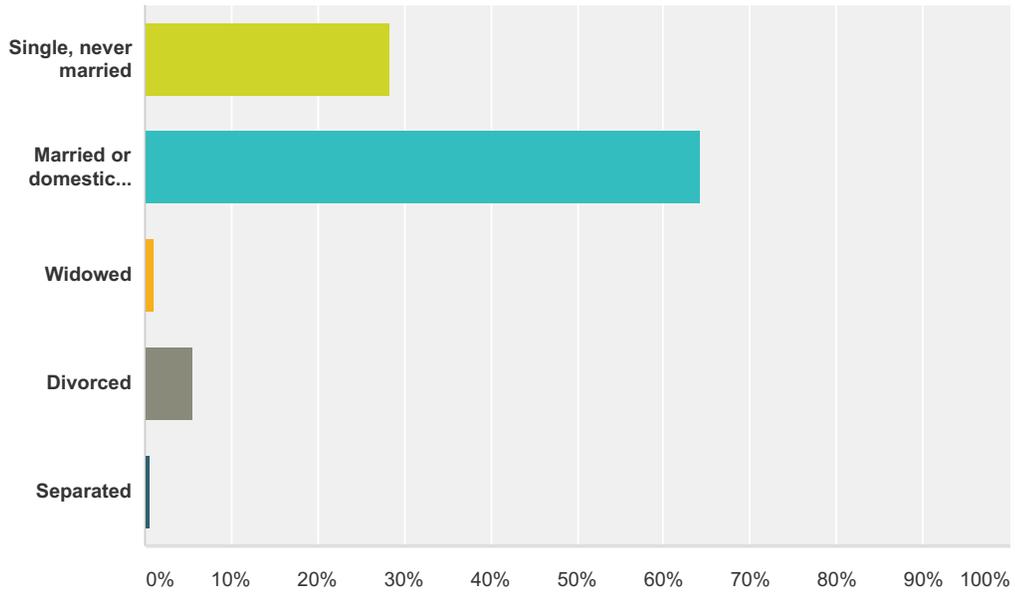
Answered: 304 Skipped: 162



Answer Choices	Responses
Hispanic or Latino	2.30% 7
Not Hispanic or Latino	97.70% 297
<b>Total</b>	<b>304</b>

### Q39 What is your marital status?

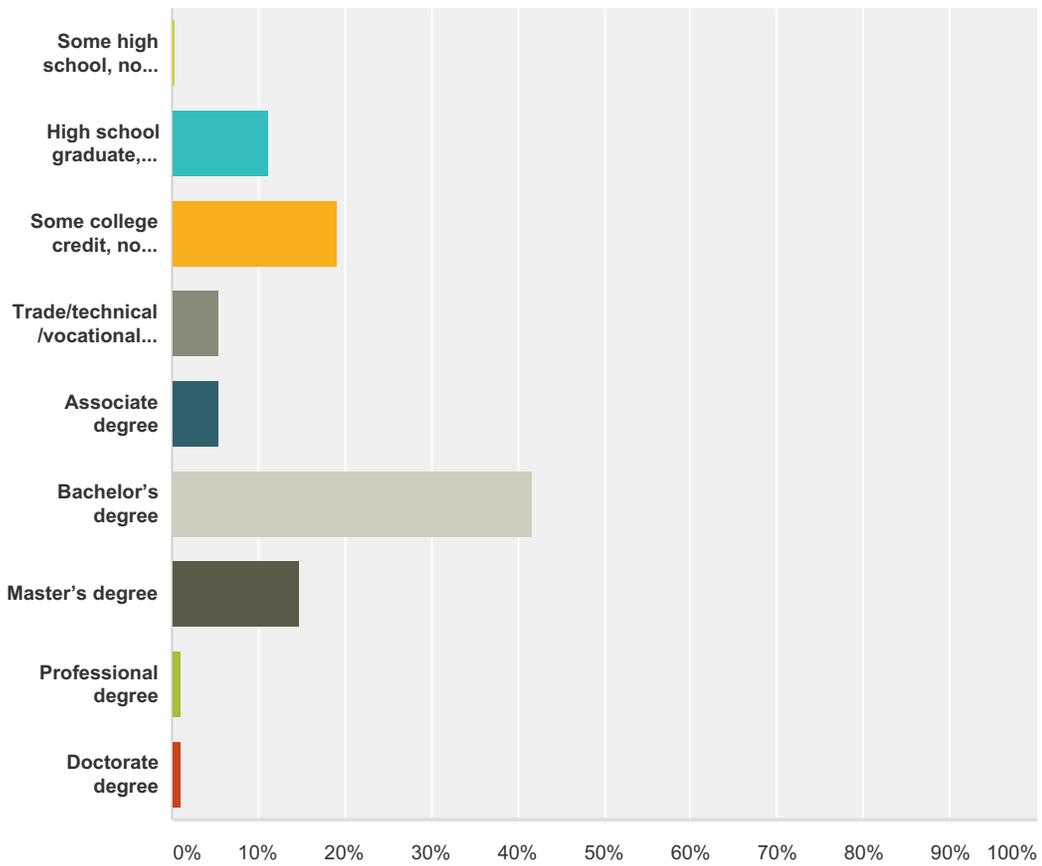
Answered: 317 Skipped: 149



Answer Choices	Responses
Single, never married	28.39% 90
Married or domestic partnership	64.35% 204
Widowed	0.95% 3
Divorced	5.68% 18
Separated	0.63% 2
<b>Total</b>	<b>317</b>

### Q40 What is the highest degree or level of school you have completed?

Answered: 318 Skipped: 148



Answer Choices	Responses
Some high school, no diploma	0.31% 1
High school graduate, diploma or the equivalent	11.32% 36
Some college credit, no degree	19.18% 61
Trade/technical/vocational training	5.35% 17
Associate degree	5.35% 17
Bachelor's degree	41.82% 133
Master's degree	14.78% 47
Professional degree	0.94% 3
Doctorate degree	0.94% 3
<b>Total</b>	<b>318</b>

**Q41 If you have any additional comments,  
please specify below.**

Answered: 43 Skipped: 423